

GuyWinter

Ireland

W: <http://www.worky.com/guy-winter>

A proven leader and strong technical manager. Good management experience within various aspects of the IT Industry. Excellent experience of managing globally dispersed teams. Strong background in Agile processes and SDLC. Proven track record of building teams from scratch and scaling to meet company needs. Strong time management and organisational skills, proven within high pressure roles. Experienced Project Manager with emphasis on flexibility and delivery in high pressure environments.

GuyWinter's Professional Experience

2009 - Present

ezetop - Head of Integrations

Built a new Systems Integration department from first hire to high performing Agile team, in a dynamic global startup environment. Working with Mobile Operators all over the world, ezetop now

delivers international mobile top up to over 1 billion subscribers from over 300,000 websites and retail outlets globally. The Systems Integration department (based out of the head office in Dublin Ireland, with team members in Miami USA and Dubai UAE) integrates with Mobile Operator billing systems, SMSC and USSD gateways and web / retail billing hubs globally within a 24x7 always up environment.

Established scalable and flexible project processes as well as managing a pipeline of anywhere up to 140 projects at any time. Design and code of all integrations is based on a fully Test Driven Development methodology. Introduced Subversion (SVN) for Source Control and introduced Continuous Integration with Cruise Control.

Key Skills

.NET, Agile, API Integrations, C#, Continuous Integration, Cruise Control, IT Management, Process Improvement, Professional Services, strategic planning, Subversion, SVN, Systems Integration, Team building, Web Services

2008 - 2009

Input Systems - Product Manager

Took over responsibility for product direction for the Flagship ERP system (Origins) from the Managing Director. Developed a strategy for splitting the core product into 5 product streams for the 5 main customer bases (this was a client industry driven exercise - Media clients, Stock clients and Services clients have different needs and were all suffering from "churn" caused by continual growth of the product to fit the diversifying customer base). Developed a product roadmap to give forward visibility for the future of the product as well as implementing a new release schedule in tandem with the development manager. Also involved in integration of document management system and a complementary document delivery system to work with the core application as well as integrating with other systems (web services based). Continued with technical consultancy for partner clients as well as IT Admin including project management of move to new premises and migration of network to Windows Server 2008 (and transfer to Hyper-V for Virtualisation) as well as hosting published applications for business partners over Terminal Services gateway / Terminal Services Remote Applications. Upgraded mail system to Exchange 2007.

Key Skills

.NET, Accounting Software, Agile, C#, CRM systems, data analysis, document delivery, Document Management, ERP Software, Exchange, Exchange 2007, Firebird, hyper-v, Interbase, IT Administration, IT Management, Network Administration, Perl, problem solving, Process Improvement, process review, product management, product roadmap, product streaming, Project Management, remote access, sales, security, SQL, SQL Server, strategic planning, Terminal Services, Virtualisation, VPN

2006 - 2008

Input Systems - QA Manager

Implemented new QA department. Strategic planning for QA department, company wide internal process review and change management; Design and creation of test cases and suites with team of QA engineers. Took over administration of testing and bug tracking system based on Lotus Notes

(Domino running on Linux). Assumed full responsibility for Version Control and Build / Release management – CVS for source control and version branching. Introduced automated testing at a basic level (full automation proved to require more resources than available but remains a hope). Continued in IT Admin role; including implementation of several Virtualised servers for testing and implementation “pre-staging”.

Key Skills .NET, Administration, Build Management, C#, Continuous Integration, Cruise Control, CVS, Domino, IT Management, Linux, Lotus Notes, Network Administration, Perl, problem solving, Process Improvement, Project Management, Release management, remote access, Shell Scripting, Software testing, SQL, SQL Server, strategic planning, Systems Integration, Team building , Test Automation, test case design, testing, Virtualisation, Windows 2003, Windows 2008, Windows Server

2005 - 2006 Input Systems - Technical Consultant

Mentored new Support Manager and moved to consultancy based position implementing the company’s flagship ERP system (Origins) in various customer environments with various business models. Responsible for business analysis and implementations for new customers as well as Project Management and implementation of system upgrades for existing customers. Position involved extensive work with MS SQL Server 2000 / 2005 and optimisation of code. Continued as IT Admin – oversaw move to new premises and project managed migration of network. Involved with vendor management, oversight of move to new premises and seamless transfer of services. Some technical consult with partner companies and clients in regard to IT Infrastructure, hardware / network requirements and VPN configurations.

Key Skills Active Directory, Business Development, CRM Systems, data analysis, data migration, Document Management, ERP Software, EXCEL, Exchange, Firebird, Interbase, MS ACCESS, MS Project, problem solving, Process Improvement, process review , Professional Services, Project Management, security, SQL, SQL Server, SQL Server 2000, Systems Integration, testing, Training, VPN, Windows 2003, Windows 98, Windows Server, Windows XP

2004 - 2005 Input Systems - Support Manager

Responsible for reorganization of support department and improvement of processes as well as introduction of a structured support culture. Oversaw training of new support staff and mentored new hires. Role included site visits and customer facing as well as review of contracts and SLA negotiations. Additional responsibilities included several projects involving data migration from legacy systems / database platforms and IT Admin – maintaining servers (Windows Server 2003, Exchange and IIS) as well as network troubleshooting, VPN implementations and maintenance and Database Administration on SQL Server 2000 / Interbase. This role involved extensive exposure to financial systems / practices.

Key Skills Accounting Software, Active Directory, Administration, contract review, CRM, customer facing, Customer Service, data migration, ERP Software, Exchange, Firebird, IIS, Interbase, IT Administration, IT Management, Network Administration, problem solving, Process Improvement, process review , security, Server Management, SLA, SQL, SQL Server, Team building , Training, VPN, Windows 2003, Windows 98, Windows Server, Windows XP

2002 - 2005 Gilroy Tiling - IT Manager

Novell / Windows Server 2003 LAN administration and security; including maintenance of PCs and printers; Anti-Virus / threat management; Vendor management for all IT and telecoms vendors for head office and 4 branches around Ireland; Strategic planning for the expansion of the IT function in the company; Researched and implemented WAN solution; Worked with Cisco and Fortidient VPN technologies; Project Manager for testing and implementation of a new Stock, CRM and accounting package (Origins) tailored for the tiling industry: Database Administration on Interbase and later upgrade to SQL Server 2000; Project managed phased upgrade from Novell network to Windows Server 2003 on Active Directory; Implemented CAD/CAM solution and production line monitoring and extended network to include these technologies.

Key Skills Accounting Software, Active Directory, Administration, antivirus, ASP, budget control, CAD, CAD/CAM, CAM, CRM, data analysis, DOS, fortinet, IIS, Implementation, Interbase, IT Management, JavaScript, LAN Admin, Network Administration, Novell Network, problem solving,

Process Improvement, Project Management, security, SQL, SQL Server, Strategic Analysis, strategic planning, testing, Training, Vendor Management, VPN, wan, Windows 2003, Windows 95, Windows 98, Windows Server, Windows XP

2001 - 2001 **Technical Integrator**

Reconstituted localised programs and training courses. Extensive exposure to Javascript, HTML, XML and Multimedia Toolbook; Part of ISO Standards Team overseeing quality and standards for ISO Audits.

Key Skills HTML, ISO Standards Team, JavaScript, multimedia, Multimedia Toolbook, Quality, Systems Integration, Training, XML

1998 - 1999 **Network Operations Engineer**

Network Administration (including Novell, Windows NT, VAX and UNIX servers); Node installations and Network Support / Trouble-shooting on campus; upgrade of database applications and ticketing system (Visual Basic, SQL and Access)

Key Skills Access, Administration, Database, DOS, network, Novell Network, problem solving, programming, SQL, Support, Unix, VAX, Visual Basic, Windows 3.11, Windows 95, Windows 98, Windows NT, Windows Server

1998 - 1998 **Computer Salesperson**

Computer Salesperson for Compaq

Key Skills COMPAQ, sales

1997 - 1998 **IT Assistant / Administrator**

6 month contract working with the Computer Services Manager involving set up and administration of Novell Network and incorporation of NT Servers; technical support for office staff and faculty members; Visual Basic programming and Network Security. Extensive exposure to TCP/IP Networking as well as NetBEUI, some Unix.

Key Skills Administration, Computer Services, DOS, Networking, Novell Network, NT Servers, problem solving, security, Support, TCP/IP, Unix, Visual Basic, Windows 3.11, Windows 95, Windows NT, Windows Server

1997 - 1998 **Graphic Designer**

Designed and formatted layout for monthly publication. Mainly MS Office and Photoshop with some Publisher and Corel

Key Skills Corel DRAW, Corel Publisher, MS Office, photoshop

GuyWinter's Education and Qualifications

1997 **Diploma - Computing
IT Sligo**
