

Jeanne Caffrey

Successful Business Development Manager

W: <http://www.worky.com/jeanne-caffrey>

Highly successful business development manager in Internet, software and telecoms sectors

Jeanne Caffrey's Professional Experience

- 2010 - Present **Openet - Partner Marketing Manager**
Established the role and processes involved in Partner Marketing. Building relationships with partner organisations in marketing and sales, as well as working with internal stakeholders in Marketing, Sales, Alliances and the CTO office. Raising company profile, pipeline nurturing, building collateral and establishing marketing programs with partners such as Cisco, IBM, Juniper and others.
- Key Skills Business Development, IBM, Marketing, technology
- 2010 - Present **Openet - Partner Solutions Manager**
- 2008 - 2010 **Redzinc - Business Development Consultant**
- 1998 - 2004 **Sherkin Communications - Business Development Director**

Jeanne Caffrey's Education and Qualifications

- 1997 **Bachelor/Degree - Foundation, Marketing**
Dublin Business School
- 1991 **Bachelor/Degree - B. E., Electronic Engineering**
University College Dublin
- 1991 **Masters/PostGrad - Electronic Engineering**
UCD - University College Dublin

Jeanne Caffrey's Additional Information

Links

Linkedin Profile - <http://www.linkedin.com/pub/jeanne-caffrey/17/9b9/84a>
