

Kyle Cahill

Undergraduate studying business and management

W: <http://www.worky.com/kyle-cahill>

Professional Experience

2007 - 2011 **Madigan's Pubs, (@ The o2 Arena) - Bartender**

- Provided a friendly, efficient customer service
 - Handled a range of financial transactions on a daily basis
 - Recommend drinks and menu items when requested
 - Ensured stock levels were maintained and replenished when required
 - Presented all merchandise in a visually attractive manner
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Key Skills Customer Service

2010 - 2011 **Achievements - Case Study Competitions**

- Participated in the final of the DIT Newstalk case study competition in Dublin, Ireland
- Participated in the John Molson Undergraduate Case Competition in Montreal Canada 2011 comprising 24 teams from all over the world
- Participated in and won the final of the European commission Enterprise case study competition comprising 6 teams from all over Europe

All these competition's involved

- Reading and analyzing a case in three hours
 - Developing analysis and recommendations
 - Preparing and delivering a 20 min presentation
 - Answering 10 minutes of questions from the judges
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2008 - 2009 **Greenstar - Sales rep**

WORK EXPERIENCE

Field sales agent, Greenstar, Waste management solutions, Dublin, - (Autumn 2007)

- Advised and informed potential customers about a range of Greenstar services
 - Successfully met daily sales targets
 - Identified a range of business opportunities regularly
 - Handled a range of complaints and queries in a professional manner
 - Updated and maintained client details for managers
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Key Skills Customer Service, builder, carpenter, Field Sales, foreman, Reports, sales rep, waste management

2006 - 2008 **Builder/Carpenter apprentice (Summer 2008) Vancouver Canada, Builder apprentice (Summer 2006) Dublin**

- Had a wide range of tasks
 - Measuring, building and erecting foundation pillars
 - Ensuring delivery and safe loading of cement into pillars
 - Erecting skeleton walls in preparation for cement delivery
 - Daily progress reports to my on site foreman
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Key Skills builder, carpenter, foreman, Reports

Education and Qualifications

2011 **Bachelor/Degree - Marketing and Enterprise**
Dublin Institute of Technology (DIT) (Currently 2.1 Average)

2007 **second level/high school education -**
Blackrock College, Dublin

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