

Laurence Cork

Headhunter - Guildford, United Kingdom

W: <http://www.worky.com/laurence-cork>

Fifteen years of Global recruitment experience, recruiting at executive level in a variety of sectors including Consumer Electronics, IT, Telecoms and FMCG.

Retained Executive Search Professional specialising in Sales, Marketing, Management Consultancy, Project, Program and Product Management. Particular strength in the search and placement of game changing, business focussed technologists.

Currently heading the Consumer Technology Practice for Silverback-Search, Laurence's background in retained executive search enables him to deliver against the most challenging assignments for large blue chips and fast growth customers alike.

Experience in designing and delivering innovative Talent Management solutions from RPO, Virtual bench or talent pool creation, competitor mapping to on site assessment, we provide workforce planning solutions that ensure competitive advantage

Contact me on Larry@silverback-search.com

Laurence Cork's Professional Experience

2012 - Present **Silverback Search - Practice Leader**

Silverback-Search has a talent for talent. We thrive on delivering a professional, rapid and accurate service to everyone we work with. As a team of successful head-hunters we believe that proactive search techniques are the most effective methods in identifying talent.

We are passionate about exceeding our customers' expectations in the provision of the highest calibre of candidates and are focused on building proactive, consultative and high integrity relationships with our Candidates and Clients alike.

Key Skills Executive search, Recruitment, Talent Acquisition, Headhunting

2008 - Present **RPO Search (an RPOzone division) - Practice Leader**

I manage a team of New Business Consultants, Account Managers and Resourcers who are focused on providing Recruitment Process Outsourcing (RPO) services to organisations of all sizes and situations. It is our firm opinion that Recruitment Process Outsourcing is a service that can suit all kinds of companies and is a service that will always save time and more often than not provide significant cost savings at the same time.

Our focus is on the highest quality of customer service, whilst ensuring your company's recruitment is done quickly and efficiently. By outsourcing your recruitment to us, the process is expertly managed and we filter applications so that you only see the best candidates and no longer have to deal with multiple suppliers across your business. Our clients would agree that, since working with us, their recruitment has been faster, more successful and hassle-free, and perhaps most importantly, has saved them money.

Key Skills Executive Search, recruitment, Talent Acquisition

2005 - Present **Project-IT - Managing Consultant**

Managing a recruitment team of 10 consultants and resourcers delivering Retained Executive Search, specialising in Project and Program management, technology and Management consultancy.

Additionally we are currently running an RPO to provide a full recruitment solution to Europe's fastest growing telecoms company.

Key Skills Executive Search, Program Management, recruitment

2002 - 2005 **RHL Executive Search - Senior Consultant**

Executive Search and Selection business providing commercial candidates to 5 industry sectors - Automotive, Consumer Goods, Luxury Goods and Retail, Technology and Pharmaceutical

Key Skills Executive Search, recruitment

2000 - 2001 **Differentis - Recruitment Manager**

Worked at Differentis Providing a Recruitment Process Outsourcing Solution (RPO) via FreeSpirit LTD. Specialised in providing Subject Matter Experts, Practice Leaders and Business Architects for this e-systems integrator.

Key Skills Executive Search, recruitment

1998 - 2000 **Elan IT - Consultant**

Key Skills recruitment

Laurence Cork's Education and Qualifications

1996 **Bachelor/Degree - BAhons, English Literature
Lampeter University**

1993 **Bachelor/Degree - ,
Oakham School**

**Bachelor/Degree - CPP, CIPD
University of Surrey**
