

Marco Frova

Experienced credit collector/Esperto Recupero Crediti -
Milano, Italy

W: <http://www.worky.com/marco-frova>

Esperto recupero crediti fondiari, ipotecari e chirografari

Marco Frova's Professional Experience

- 2010 - Present **Banca Ifis Spa - Senior credit manager**
- Management of the "Cassa di Risparmio di Teramo" mortgaged portfolio, the first portfolio of bad-debts acquired from a bank by Toscana Finanza (soon after acquired by Banca Ifis Spa).
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- 2009 - 2010 **Guber Spa - Senior Asset Manager**
- Managed the enforcement of all Confidi guarantees (over 700 records with guarantees released by either Cooperatives or Public Authorities);
- Supervision of foreclosure proceedings;
- Support to Deutsche Bank AG London in the negotiation regarding a "black list" of credit to be put back to the original seller bank.
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- Key Skills Accountancy, Negotiation, supervision
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- 2008 - 2009 **CredX Srl - Consultant**
- Obtained the authorization from Bank of Italy;
- Cooperated in the due diligences targeting the acquisition of the first mortgaged credit portfolio.
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- 2001 - 2008 **S.G.C. Srl (Goldman Sachs) - Senior Asset Manager**
- Management of the "Lodi" portfolio, Italy's first securitization of bad-debts, sold by Banca Popolare di Lodi to Goldman Sachs
- Management of the "Deficiency" of two portfolios acquired by Goldman Sachs from Banca Nazionale del Lavoro, successfully collecting from debtors and guarantors the credits not recovered from foreclosure or bankruptcy proceedings.
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- 1994 - 2001 **Banca Commerciale Italiana - Addetto Ufficio Legale/Contenzioso**

Marco Frova's Education and Qualifications

- 1990 **PhD/Doctorate - Law**
università degli studi di milano
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