Paul Dolan

Partner at The Volunteer Sales Force - Dublin, Ireland

W: http://www.worky.com/paul-dolan2

Currently I am self-employed as a partner with the Irish company The Volunteer Sales Force www.tvsf.ie/risingstar and as a partner I promote the products and services of the various companies that TVSF have created smart partnerships with.

For example, TVSF have partnered with:
- Blueface, an Irish Voice over IP telecoms provider
- Pinergy, an Irish company providing an electricity service to domestic users
- Atkins UK, the UK banch of the global Atkins organisation, providing weight loss management advice

Previously I was self employed as an independent Imagine associate, bringing on board business and corporate customers to the Imagine telecoms services.

I am also a qualified Software Engineer and I offer my services to small businesses on a part time basis to carry out projects related to MS Access databases. I also program in JavaScript and PHP.

In my spare time I enjoy been a Leinster Branch rugby referee as it keeps me fit and involved in a sport that I love.

Paul Dolan's Professional Experience

2011 - Present   **TVSF - Partner**

TVSF have recently partnered with a new and innovative Irish company based in Belfield. The company, Pinergy, provide a domestic energy solution on a Pay-As-You-Go basis. Backed by Water Power Engineering and fully licensed by the Commission of Energy Regulation.

TVSF partners can now offer everyone they know a viable alternative for controlling and managing their electricity costs by signing up to Pinergy's service.

For more about Pinergy's service and how you can avail of it contact me or any TVSF partner.

Benefits:
- No more electricity bills, ever!
- Control your electricity costs
- Excellent solution for landlords and tenants
- No set up costs, no direct debits
- only 37.5 cent a day
- No more worry over high bills

Key Skills   sales, sales process

2005 - 2012   **Imagine Telecom - Independent Imagine Associate**

Involved in field sales, dealing directly with B2B and B2C clients. Offering DSL broadband and fixed line telecommunications plans through Imagine Telcecoms network.

Key Skills   B2B, Field Sales, Telecommunications

2007 - 2008   **Irish Life & Permanent - Software Developer**

My role within IL&P was as a software developer for the Retail IT department. I mainly worked on brokerage websites and applications. My job entailed writing code for the web using the following languages; java, javascript, jsp. I also interfaced with Oracle using SQL.

I enjoyed my time there and learnt a lot about working in a team environment.

| 2006 - 2007 | **Shanahan Engineering - Database developer / Electrical Department** |

Worked on a contract basis as part of a large project to construct a gas/oil fired power station in North Dublin. My involvement was primarily with the electrical department and I dealt directly with the project manager. My job entailed the tracking and reporting of progress related to the laying of all 300Km of cable which was installed in the project. I also reported to the site manager directly as well as co ordinating with the main electrical engineer on site.

| Key Skills | Database Design, project manager, reporting, statistics |

| 2005 - 2006 | **TRC Epos - Technical support** |

My role within TRC was to support TRC's customers on a technical level. My role included backing up of customer databases, remotely resolving technical issues via VPN, speaking to customers via telephone and email outlining solutions to technical issues or providing answers to technical queries.

| Key Skills | VPN |

Paul Dolan's Education and Qualifications

| 2005 | **Bachelor/Degree - BEng, Software Engineering** |
Athlone Institute of Technology

I was a peer mentor to first year students of the engineering department in A.I.T for a period of 8 months.
I was on the college senior rugby panel that won the All-Ireland colleges league in 2004.

| 2003 | **Certificate - Certificate in Farm Management** |
Teagasc

| 2003 | **Bachelor/Degree - BEng, Computer Engineering** |
Athlone Institute of Technology

| 2002 | **Certificate - Higher Certificate in Engineering in Electronics and Computer Engineering** |
Athlone Institute of Technology

Paul Dolan's Additional Information

Links

Company Website - http://www.eatingAtkins.ie
Leinster Referees - http://www.arlb.ie
Facebook Page - https://www.facebook.com/eatingAtkins
Linkedin Profile - http://www.linkedin.com/in/tvsfrisingstar

Languages

English - Fluent

Interests

Networking, watercolor painting, reading, rugby (referee), learning new programming languages e.g PHP, javaScript, CSS etc.

Memberships

Association of Referees Leinster Branch, Midland Warriors RFC

Awards

2012: Elected as a full member of the Association of Referees Leinster Branch.

2010: Nominated for DSAI team builder award representing Imagine Telecom.

2009: Notable Networker Award from BNI Platinum chapter for contributions made to the chapter.

2009: Nominated for DSAI team builder award representing Imagine Telecom

2008: Nominated for DSAI team builder award representing Imagine Telecom

2006: Best newcomer to Imagine network

2005: 2.1 BEng Hons Degree in Software Engineering