

Ray Nolan

Software Entrepreneur - Malahide, Ireland

W: <http://www.worky.com/ray-nolan>

Founder of several tech ventures over past 20 years. Interested in new dotcom models. Believer in Ireland.

Ray Nolan's Professional Experience

2012 - Present

XSellCo - President

Under wraps for now. Launching some time Q2 2012.

Target sales c. €50MM year one.

Always looking for the best tech folk out there, and paying accordingly!

Also spent a lot of time as a PHP developer

Key Skills

Etail, Java, PHP, php developer

2010 - Present

Smartbin - Non-Exec Director

SmartBin is the global leader in remote monitoring and management systems for the waste collection industry.

Key Skills

CleanTech

2010 - Present

Skyscanner - Non-exec Chairman

Skyscanner is a powerful, flexible and fun way of finding the cheapest flights. We provide instant comparison on flight prices for over 670,000 routes on over 600 airlines, as well as price comparison for car hire, hotels and holidays.

Key Skills

ecommerce, etravel

2009 - Present

Worky.com - Founder

Worky.com provides a place to market your skills to colleagues, employers and potential clients.

It's constitutes a range of tools for online profile creation, networking, groups and search engine optimisation that get you noticed.

Key Skills

ecommerce

2008 - 2012

WhatClinic.com - Non-Exec Chairman

Whatclinic.com is a healthcare search engine. We gather the information you want about health clinics worldwide and display it all comparably. We figure that you're a busy person (with a great taste in websites!) so we want to make it quick and easy to find the information you need.

Key Skills

ecommerce

2011 - 2011

Irish Cancer Society - Heavyweight Boxer

A temporary assignment!

Trying to raise €50k for Cancer research and care.

http://www.mycharity.ie/event/white_collar_boxing_event to donate!

Key Skills

Jab, Right Hook, Right Uppercut

2009 - 2011 **Asavie Limited - Non-Exec Chairman**
Equipping a new breed of tele-worker with secure communications platforms

Key Skills Telecoms

1999 - 2009 **Web Reservations International - CEO and Founder**
Founded Hostelworld.com, Grew to 12m visitors per month, \$500MM+ total sales value, 172 countries. The best team ever !
Bought Hostels.com, Boo.com, Worldres.com.
Retired as CEO Feb 2008.
Pulled IPO in March 2008.
Sold the lot in Dec 2009.
Returned \$500MM on initial €130k invested.

Key Skills ecommerce, etravel

1995 - 2004 **Coretime - CEO and Founder**
Time and billing software product.
Windows or Web SAAS platform.
Sold to Sage Group 2004
Written in Delphi, on MySQL

Key Skills Applications Developer, Business Development, Delphi, MySQL

1989 - 1995 **Raven Computing - CEO and Founder**
Developed mostly custom database applications for PC's.
Developed Breeze for barristers, still Irelands most popular system.

Key Skills Applications Developer, Business Development, Clipper, Delphi

Ray Nolan's Education and Qualifications

2010 **Masters/PostGrad - Leadership for Growth**
Stanford University

1987 **Higher Diploma - Electronic Engineering**
K.S.C.O.T.

Ray Nolan's Additional Information

Links

Charity Boxing --- * Please Donate *** - <http://bit.ly/ppBds7>**

WhatClinic - <http://Whatclinic.com>

Smartbin - <http://www.smartbin.com>

SkyScanner - <http://www.skyscanner.com>

Worky - <http://www.worky.com>

My Page - <http://www.raynolan.com>

Languages

French - Intermediate

Interests

Leinster and Ireland Rugby

Memberships

Malahide Rugby Club
Fitzwilliam tennis club

Awards

E&Y Entrepreneur of the year (emerging) 2003
Deloitte Fast 50 2003 (2nd, 49th ... Hostelworld, Coretime)
IIA Net visionary
Golden Spiders (multiple)

Ray Nolan's Recommendations

22nd February
2010

Bill Liao said

I would like to recommend Ray Nolan as a man who clearly knows how to get things done and who believes like I do that time sent raising capital is better spent making a great product and selling.
