

Russell Ramsden

Senior Consultant at Berkley Recruitment - Dublin, Ireland

W: <http://www.worky.com/russell-ramsdn>

The Berkley Group, part of The ReThink Group, a London based AIM Listed company operating from ten offices globally. Dublin, Cork, London, Manchester, Bristol, Birmingham, Leeds, Singapore, Dubai and Houston.
www.berkley-group.com

Quality is an important aspect of Berkley's Philosophy, our facilities and working environment for our staff reflect the attitude and image we portray to our customers and candidates. Our Resourcing Consultancy & Engineering business has been in operation for 17 years and is now recognised as one of the market leaders for the provision of specialist resourcing.

We use a project-based approach which ensures maximum commitment and motivation to meet your needs. For professionals with marketable skills we proactively search for new opportunities on your behalf. For our client companies we take on a lower volume of projects than our competitors. By using this approach, we ensure a consistent and exceptional service whereby only the highest quality calibre candidates are presented to our clients.

Each of our Divisions; IT, Pharma & Life Sciences, Engineering, Energy Oil & Gas, and Commercial, are headed up by Senior Managers with extensive industry experience in the relevant sector. This policy ensures candidates and clients benefit from genuine consultancy expertise in understanding the technical competencies and culture of our specialist divisions.

Russell Ramsden's Professional Experience

2012 - Present

Berkley Recruitment - Senior Consultant

Senior Consultant in the Commercial Division, working with large multinationals in Ireland to source the best talent in the market.

2011 - 2012

Reed Specialist Recruitment - Principal Consultant (MSS) Multilingual

Specialising in finding the best multilingual talent across Ireland and Europe for a number of Europes largest Banking, Telecoms and IT/Software Organisations. My specialist areas are: Call Centre, Sales, Customer Service and Senior Sales Management.

If you are a candidate looking for new opportunities in these areas, or an employer seeking the best talent in the market, please feel free to contact me.

Key Skills

Banking, call centre, Customer Service

2009 - 2011

Archer - Specialist Consultant (IT Infrastructure)

2008 - 2009

Golden Pages - Multimedia Sales Executive

Field Sales based roles, generating new business and presenting to CXX level decision makers. Closing New Business and managing existing accounts.

Key Skills

Field Sales, Generating new business

2006 - 2008

11850 - Multimedia Sales Executive

Field Sales Account manager, full sales cycle from introduction to close. Presenting to high end decision makers and also coaching telesales teams on improving revenue figures.

Key Skills

Account Manager, Field Sales, Telesales

Russell Ramsden's Education and Qualifications

2015 **Bachelor/Degree - Business Management**
DBS - DUBLIN BUSINESS SCHOOL

Russell Ramsden's Additional Information

Links

Personal Website - <http://www.reedglobal.ie>

Linkedin Profile - <http://www.linkedin.com/in/russellramsdentreuiter>

Interests

Recruitment, Resourcing, Multilingual, Sales, Technology.
