

Seanky

Sales & Recruitment Manager - Dublin, Ireland

W: <http://www.worky.com/sean-kelly3>

I have sales recruitment experience and logistics sales. I am currently looking for inhouse recruiter role or sales role.

Seanky's Professional Experience

2011 - Present

Noel Recruitment - Business Unit Manager - Permanent Division

At Noel Recruitment, we're proud of what we do. Over twenty years' experience has given us the knowledge and expertise to recruit at every level over a wide range of sectors. So whether you're looking for temporary staff for holiday relief or permanent staff for a key position, talk to us for a quick solution that matches your needs precisely. With offices throughout Ireland, we can source more local candidates for your business.

Warehousing
Freight & Logistics
Sales & Marketing
Hotel & Catering
Office Support Services
Healthcare
Technical

Contact : Sean Kelly @ 086-7742274 - Noel Recruitment

Key Skills Catering, Hotel & Catering, Marketing, recruitment

2011 - 2011

Noel Recruitment - Senior Recruitment Consultant - Permanent Division

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Key Skills Catering, Hotel & Catering, Marketing, recruitment

2010 - 2010

Watershed Label Centre - Sales & Marketing Manager

Driving the sale force to sell labeling solutions to Food & Drink sectors.

Role:
Managing 2 Field Sales Reps
Key Account Management
Diary Management
Sales Reports
Telesales
General Admin

Key Skills Account Management, diary management, Field Sales, Reports, REPS, sales reports, Telesales

2008 - 2008 **Career Central - Senior Recruiter / Business Developer**

Commercial Desk - Temp & Perm
Sales & Marketing
Office Support
Multilingual & Call Centre
Accounting & Finance
Freight & Logistics

Key Account Management
Attending Networking events
Candidate Sourcing & Selection
Interviewing
Reference checking
Sourcing new business (Code Calling & Sale Leads)
Client visits
Advertising & Marketing
Data Base Management - Large volume data entry & Admin

Key Skills Account Management, call centre, data, finance, Marketing, Networking

2006 - 2008 **Noel Recruitment - Snr Recruitment Consultant**

Freight & Logistics & Warehousing Recruiter

Sourcing candidates for a wide range of assignments across Ireland.

Import/Export Personnel
Warehousing & Distribution Personnel
Supply Chain & Logistics Personnel
Transport Personnel
Sales Personnel

Key Skills Supply Chain, Transport

2006 - 2008 **Recruitment Consultant**

My background consists of a broad range of work experience, which includes:

- Shipping & Logistics, Administration, Sales and Recruitment.
- Additional skills include over 10 years Customer Care, Admin & Sales background.
- Dynamic individual with strong people skills and customer focus.
- Excellent presentation and administration skills.
- Microsoft Proficient.
- Adaptable & Flexible to changing environments.
- Work well under pressure.

Key Skills Admin, Key account management, Logistics, Recruiter, Sales Administration, Shipping & Customer Services Administrator, Shipping Admin

1998 - 2006 **Various Shipping Companies - Supply Chain**

1998 - 1998 Hamann International (Cosco Liner Agent)
1999 - 2000 Leinster Shipping (MSC Liner Agent)
2000 - 2002 ACA (Atlantic Container Liner Agent)
2002 - 2004 Fitzell Agencies (Hanjin Liner agent)
2004 - 2005 MSC Liner office - Dublin
2005 - 2006 Interocean Agencies - (Senator Liner Agent)

Seanky's Education and Qualifications

2009 **Certificate - Consultative Selling (FETAC Level 6)**
TSS

2009 **Certificate - Train The Trainer FETAC Level 6**
Dorset College

1997 **Bachelor/Degree - ,**
Ballinteer Community School

Bachelor/Degree - ,
Junior & Leaving

Seanky's Additional Information

Links

Company Website - <http://www.noel.ie>

Linkedin Profile - <http://www.linkedin.com/pub/sean-kelly/1b/240/a4>

Awards

FETAC AWARD - TRAIN THE TRAINER

FETAC AWARD - SALES COACHING
